COVER - TECNOLAB



A new productronica is almost here and with its energy, adrenaline, new relations, strategical alliances and synergies. This year, like every year, Tecnolab has innovated, evolved and is aiming a little higher

by Gaia Riboldi (Tecnolab)

t has been a long road, but one littered with successes for the company from Meda, near Milan, Italy, which made its debut in the electronics market back in 1994 producing laminates and stencils.

Among the most prominent are four lasers operating non-stop for a lead time of 24/48 hours, capable of carrying out all the operations required by the market. T-SMOOTH and T-SMOOTH PLUS guarantee a stable production process and a much more repetitive deposit of soldering paste. T-COATING is the permanent coating designed to optimize the printing process and drastically reduce the frequency of washing cycles. In addition to these, is Tecnolab's mainstay, T-STEPPED processing with differentiated thicknesses.

Produced with new laser technology, it carries out controlled microsoldering between areas of different thicknesses of the stencil. It can provide a final product in line with the highest production standards and guaranteeing minimal intolerances on different thicknesses.

These are all now essential processes and services and are a fundamental starting point for today's production cycles.

Those who already know us, however, know that Tecnolab is not just synonymous with laser production. We have been in the market for distributing machinery for SMT production since 2013. Years later, Tecnolab is still one of the leading players for the distribution of prestigious names such as EKRA, KOH YOUNG, PANASONIC, SMT, YXLON, YJLINK and many others.

While aiming to be a trusted partner to our clients, Tecnolab has extended its portfolio in SMT production in order to offer as wide a range of products as possible. All the brands selected by Tecnolab are prestigious names, known for their quality around the world. Top notch products capable of making the difference to the client, their production and to Tecnolab, which represents them.

Besides the objective and unquestionable quality of the products, the importance of the technical support provided by Tecnolab all the way through the decision process and in the after-sales period cannot be overlooked.

Flexibility, promptness and technical knowledge are the strengths of Tecnolab's sales team. A team of qualified and motivated professionals led and supported by the firm's young and enterprising cofounder, Matteo Cerliani.

The team is constantly growing, with the recently recruited Roberto Rossi being the newest entry. With decades of experience in the sales and marketing of handling products, our clients will be able to consult Roberto as an expert on automation, particularly the YJLINK brand.

Last but not least is our longstanding collaboration with SIMPLEX TECHNOLOGY. The service company has been supporting Tecnolab for years in installation and after-sales assistance, an essential part of the sales process that is not always automatic.

Simplex Technology has 6 expert technicians, technically qualified and with experience in the sector. They have transformed direct relations with the client into a partnership based on collaboration and trust.

So, while looking to the future, Tecnolab holds on firmly to its roots.

IT'S HOLE ABOUT... is the new payoff that will be with us for a while, inspiring us and reminding us who we are.

Tecnolab

For everything around us, and even everything that can be considered part of electronics, starts with those tiny holes on the PCBs, that interconnect and join, that give light and life.

It's all about circuits, we could say. It's all about the HOLE. IT'S HOLE ABOUT!

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